



IBRAHIM MOHAMED IBRAHIM

SENIOR SALES EXECUTIVE

EDUCATION

BACHELOR OF COMMERCE
2009 - 2011

WORK EXPERIENCE

Fawry 2018 - 2022
SENIOR SALES EXECUTIVE

- NEW CONTRACTS .
- INTRODUCING THE CLIENT TO THE COMPANY'S SERVICES AND TRAINING ON THEM .
- CREATE ITINERARIES .
- DAILY COLLECTION FROM CLIENTS .
- CONTRACTING INSURANCE FOR THE PLACE AND GOODS .
- FOLLOW-UP WORK TEAM REPORTS TO THE SALES SUPERVISOR .

SHADYPACK 2016 - 2017
SALES EXECUTIVE

- INCREASING THE NUMBER OF NEW CUSTOMERS FOR RESTAURANTS AND SUPPLIERS .
- MAINTAINING EXISTING CUSTOMERS AND GROWING MONTHLY BEVERAGES .
- SOLVE CUSTOMER PROBLEMS .
- CONDUCTING A PERIODIC STUDY OF COMPETITORS AND PROPOSING NEW PRODUCTS .
- FOLLOW UP ON DELIVERY AND COLLECTION .

AKEF PACK-TEC 2015 - 2016
SALES EXECUTIVE

- INCREASING THE NUMBER OF NEW CUSTOMERS FOR RESTAURANTS AND SUPPLIERS .
- MAINTAINING EXISTING CUSTOMERS AND GROWING MONTHLY BEVERAGES .
- SOLVE CUSTOMER PROBLEMS .
- CONDUCTING A PERIODIC STUDY OF COMPETITORS AND PROPOSING NEW PRODUCTS .
- FOLLOW UP ON DELIVERY AND COLLECTION .

PSI (Egypt for panel and Steele industry) 2013 - 2015
SALES EXECUTIVE

- OPENING NEW MARKETS IN THE FIELD OF ICONS AND REFRIGERATORS FOR REFRIGERATED TRANSPORT .
- ACHIEVING THE ANNUAL SALES TARGET .
- FOLLOW UP ON CUSTOMER PROBLEMS .
- ISSUING SUPPLY ORDERS AND FOLLOWING UP ON COLLECTION .

ABOUT ME

BIRTHDAY : 17 / 1 / 1990
MARTIALSTATE : MARRIED
MILITARY SERVICE : EXEMPTED
ID : 29001172101939

CONTACT

AL MOATMDYA - BOLAK - GIZA
IBRAHIMELGEMINI3@GMAIL.COM
+20 01110108253

SKILLS

Computer

Microsoft Office

Work Under Pressure

Work With A Team

Persuasion

LANGUAGE

ARABIC

ENGLISH



Ibrahim Mohamed