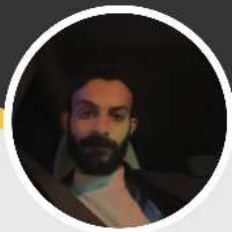


FATHY ESSAM



Highly motivated sales professional with a track record of exceeding targets and driving revenue growth. Skilled in building strong client relationships, negotiating deals, and delivering exceptional customer service.

Personal

- Address**
503 st. New maadi
11728 Cairo
- Phone number**
[+201113411909](tel:+201113411909)
- Email**
fathiessam75@gmail.com

Interests

- Racing, movies, football

Work experience

- Sales agent** Jun 2018 - Sep 2018
Icall outsourcing, Cairo
- Floor walker** Sep 2025 - Jul 2025
Omniat international, Cairo
Feb 2019 - Jul 2019
- Team leader** Sep 2019 - Dec 2020
Jumia, Giza
- Sales manager** Sep 2022 - May 2025
Sky option, Cairo

Education and Qualifications

- Bachelor of Arts department of philosophy** Sep 2017 - Dec 2022
Helwan university, Cairo

Skills

- English speakers ● ● ● ● ●
- Target Achievement & KPI Management ● ● ● ● ●
- Customer Relationship Management (CRM) ● ● ● ● ●
- Excel ● ● ● ● ●
- Market Research & Competitor Analysis ● ● ● ● ●
- Strategic Sales Planning ● ● ● ● ●
- Prospecting & Lead Generation ● ● ● ● ●
- Product Knowledge & Presentation Skills ● ● ● ● ●
- Negotiation & Closing Techniques ● ● ● ● ●