

ABDALRHMAN SALEM

salesman

CONTACT

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- 📍 Jeddah, KSA

EDUCATION

- Bachelor's degree of Management Information Systems, Advanced Academy in Cairo.
- Graduation year: 2019
- Grade: Very good

SKILLS

- Office programs
- Photoshop, Illustrator
- Teamwork
- Time Management
- Leadership
- Effective Communication
- Critical Thinking
- Customer Service

LANGUAGES

- English: Very Good
- Arabic: Mother tongue

PROFILE SUMMARY

Dynamic and results-oriented sales professional with a proven track record of exceeding targets in diverse industries. Leveraging exceptional interpersonal skills and a strategic approach to cultivate lasting client relationships. Proficient in identifying opportunities, negotiating deals, and driving revenue growth. Seeking to contribute expertise and enthusiasm to a forward-thinking organization committed to excellence in sales performance

WORK EXPERIENCE

H&M - Max fashion - LC Waikiki - DEFACTO - AboAuf
Salesman

- **Customer Service:** Providing exceptional customer service by assisting shoppers in finding the right size, style, and fit of clothing.
- **Product Knowledge:** Maintaining a thorough understanding of the brand's clothing lines, fabrics, designs, and features to effectively communicate their benefits to customers.
- **Sales Generation:** Actively engaging with customers to drive sales by recommending products, suggesting complementary items, and upselling when appropriate.
- **Visual Merchandising:** Ensuring that the clothing displays are visually appealing, well-organized, and in line with the brand's image to attract customers and encourage purchases.
- **Inventory Management:** Monitoring and replenishing stock levels, as well as conducting regular inventory checks to ensure availability of popular items and prevent stockouts.
- **Transaction Processing:** Handling cash, credit card transactions, and other forms of payment accurately and efficiently, while adhering to the brand's policies and procedures.
- **Client Relationship Management:** Building and maintaining positive relationships with customers to foster loyalty, encourage repeat business, and generate referrals.
- **Feedback Collection:** Gathering feedback from customers regarding their shopping experience, preferences, and suggestions for improvement, and relaying this information to management.
- **Promotions and Events:** Participating in promotional events, sales campaigns, and product launches to increase brand awareness and drive foot traffic to the store.
- **Team Collaboration:** Collaborating with colleagues and store management to achieve sales targets, share best practices, and contribute to a positive working environment.