

ABDULLAH ALHUM Aidani

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Professional Summary

I have two years of hands-on experience in sales, during which I developed strong skills in customer service and achieving targets. I am motivated to join an organized and ambitious team in a professional environment that supports continuous learning, growth, and the achievement of company goals and vision.

Professional Experience

Sales Specialist | Saudi Ceramics Company | Riyadh | Aug 2022 – Jan 2025

- Achieved 25% sales growth in 2023 by enhancing product presentation and client engagement.
- Met monthly sales targets and expanded customer base through tailored solutions.
- Resolved client issues promptly, ensuring high customer satisfaction and retention.
- Organized promotional campaigns and exhibitions to boost brand visibility.
- Provided regular sales reports and market insights to support decision-making.

Education

- Bachelor in Finance | Prince Sattam bin Abdulaziz University | Al-Kharj | May 2021.

Courses and Training

- Power BI
- Financial Fraud Examination
- Advanced Risk Management

Skills

- Customer Relationship Management
- Customer Service Skills
- Problem Solving
- Effective Communication
- Analytical Skills
- ERP Systems
- Data Analysis

Languages

- Arabic
- English