



Haiman Hisham



Personal

Name	Haiman Hisham
Address	Riyadh – Saudi Arabia, Riyadh – Saudi Arabia
Phone number	0554865068
Email	haiman.hesham1@gmail.com
Date of birth	24-03-1995
Gender	Male
Nationality	Egyptian
Marital status	Married



Resume objective

Motivated and results-oriented **Sales Specialist** with over 6 years of experience in high-end retail and customer-centric sales environments. Proven record of exceeding sales targets, driving revenue growth, and delivering outstanding customer experiences. Adept in team coordination, product promotion, and inventory control. Seeking a dynamic role in a progressive retail or hospitality-focused organization where I can contribute to growth and service excellence.



Work experience

Senior Sales Associate <i>DUXIANA, Riyadh, Saudi Arabia</i> Manage luxury bedding and furniture sales with a focus on premium client servicing. Built long-term relationships with VIP clients, leading to repeat business and referrals. Collaborated with designers and project teams to fulfill bespoke client requirements. Trained junior staff on product features and selling techniques. Participated in international exhibitions (e.g., Hotel Show Dubai) as a brand representative.	Oct 2021 - Present
Sales Associate <i>Sun and Sand Sports, Riyadh, Saudi Arabia</i> Delivered exceptional customer service, guiding shoppers in selecting appropriate sports equipment and apparel, resulting in high customer satisfaction . Contributed to a 10% increase in daily sales by applying upselling techniques and focusing on customer needs. Maintained organized and visually appealing sales floor displays, ensuring an attractive store environment. Efficiently managed Point of Sale (POS) operations and accurately processed transactions. Collaborated effectively with the sales team to ensure a seamless shopping experience and achieve store objectives	Mar 2016 - Apr 2018
Sales Associate <i>Home Centre, Riyadh, Saudi Arabia</i> Provided expert advice on home furniture and decor solutions. Maintained high customer satisfaction ratings through personalized service. Oversaw visual merchandising and inventory rotation.	Jul 2018 - Jul 2021



Education and Qualifications



Skills

B2C & B2B Sales Strategies

Experienced

Customer Relationship Management (CRM)

Experienced

Luxury Product Knowledge

Skillful

Event & Trade Show Coordination

Experienced

Communication & Negotiation

Experienced

Cross-functional Teamwork

Experienced

Fluency: Arabic (Native), English (Fluent)

Expert