

Syed Asad Abbas

Riyadh Saudi Arabia

CONTACT

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PROFESSIONAL EXPERIENCE

Dynamic sales professional with 9 years of experience driving customer satisfaction and operational efficiency. Proven track record in customer service and relationship management, consistently enhancing client engagement and loyalty. Adept at effectively planning and coordinating logistics in a warehouse setting, ensuring seamless operations. Equipped with strong skills in business development and a proficiency in Microsoft Office, ready to contribute to a sales associate role by fostering new customer relationships and maximizing sales potential.

Sales agent at True Food, Riyadh June 2016 — August 2020

*Establish relationships with new customers *Maintain and grow relationships with existing customers
*Strive to improve customer satisfaction through excellent customer service *Identify and respond to client needs *keep a high level of knowledge about existing products and services, and learn about new products

Other Experience

Sale supervisor at Nafoth , Riyadh September 2020 — August 2021

Set sales targets, quotas, and goals for individual team members and monitor performance against targets.
Recruit, train, mentor, and develop sales staff, providing product knowledge, sales techniques, and customer service skills.

Warehouse supervisor at Choice food , Riyadh November 2021 — August 2024

Planning delivery and dispatch of materials and products Ensuring all stock is accurately recorded and rotated
Liaising with production and planning staff Making sure stock is properly stored

Sales agent at Platraw Food Service Company, Riyadh 2024 — 2025

Customer relationship management (CRM) Market analysis Strategic planning Negotiation Product knowledge

Education	intermediate, Govt College , Lahore April 2004 — August 2006
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Language	English	Arabic	Hindi	urdue
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