

SHAFEER MUHAMMED

Sales Executive

Jeddah, Saudi Arabia | 0544202482 | shafeermkm92@gmail.com

Professional Summary

Motivated and results-oriented Sales Executive with 4 years of experience, including 2 years in cash van sales and 2 years in sales executive roles. Adept at building strong customer relationships, achieving sales targets, and driving revenue growth. Strong communication, negotiation, and market analysis skills with a focus on customer satisfaction.

Work Experience

Cash Van Sales Representative (2 Years) [AL KABLI HOLIDNG CO.LTD]

- Managed cash van operations and ensured efficient product distribution.
- Built and maintained relationships with retail clients to maximize sales.
- Met and exceeded monthly sales targets through effective route planning.
- Maintained accurate records of transactions and collections.

Sales Executive (2 Years)[ORIENT PROVISION & TRADING CO.LTD (OPTC)]

- Developed sales strategies to attract new clients and retain existing ones.
- Conducted market analysis to identify trends and business opportunities.
- Negotiated contracts and closed high-value deals with customers.
- Provided outstanding customer service and resolved client concerns effectively.

Key Skills

- Sales & Business Development
- Customer Relationship Management
- Market Analysis & Strategy
- Negotiation & Persuasion
- Communication & Interpersonal Skills
- Route & Territory Management
- Cash Handling & Record Keeping

Languages

- Arabic (Fluent)
- English (Fluent)
- Tamil (Fluent)
- Hindi (Fluent)
- Urdu (Fluent)
- Malayalam (Fluent)

Personal Information

Iqama Validity: 04/10/2025

Passport Validity: 03/09/2029

Driving License Validity: 08/09/2027

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