

Mohamed Galal Elsaied

Sales Representative

CONTACT ME

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EDUCATION

- **INDUSTRIAL HIGH SCHOOL-ELECTRICAL DEPARTMENT**
- 1999-2003
- **MINISTRY OF MILITARY PRODUCTION**

COMPUTER SKILLS

- Microsoft office: (Word, Excel, Power point) Internet
- Windows
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LANGUAGE

- Arabic: Mother tongue
- English: Good

PERSONAL DATA

- Date of birth: 7/9/1982
- Military status: Completed
- Marital status: Married

COURSES

- ICDL (Mansoura university) 2006

ABOUT ME

I graduated from the INDUSTRIAL HIGH SCHOOL ELECTRICAL DEPARTMENT, MINISTRY OF MILITARY PRODUCTION 2003, then prepared a diploma in. I have extensive experience in the field of sales and marketing, where I work to market and sell products and services for the company. I visit potential customers, make product presentations, close business deals, and have the ability to persuade and negotiate. I also build long-term relationships with clients and meet their needs and requirements.

WORK EXPERIENCE

Senior trade sales representative Zamil Lighting Company.(Jeddah, Saudi Arabia)	2023-2018
Project sales representative Bahra Cables Company. (Jeddah, Saudi Arabia)	2016-2018
Project sales representative Ghandoura Trading Company.(Jeddah, Saudi Arabia)	2012-2015
Jeddah Electrical Panels Factory. (Jeddah, Saudi Arabia)	
Senior trade sales representative Petromin Lubricants Company (Southern region of Jeddah, Saudi Arabia)	2008-2011

WORK SKILLS

- Studying the market and analyzing customer needs to identify new sales opportunities.
- Building and maintaining good relationships with current and potential customers.
- Marketing products or services and explaining their advantages and benefits to potential customers.
- negotiations and closing deals with customers and effectively managing sales operations.
- Preparing periodic reports on sales performance, trends, and analysis for company management.

SOFT SKILLS

- Leadership
- Responsibility
- Communications
- Work under pressure
- Teamwork
- Problem Solving