

ABDULMAJEED JEBRIL ALBANAN

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Professional Summary

Results-driven Marketing graduate with proven experience in sales and customer service. Skilled in building client relationships, achieving sales targets, and promoting products effectively. Strong communication, negotiation, and problem-solving abilities with a focus on delivering exceptional customer experiences.

Education

Bachelor's Degree in Marketing — University of Tabuk, 2025

Work Experience

Sales Representative — Shamaat Tabuk for Bags and Luggage

Tabuk, Saudi Arabia | Jan 2023 – Dec 2024

- Achieved 120% of monthly sales targets consistently over 12 months.
- Advised customers on product selection, resulting in a 25% increase in repeat purchases.
- Managed daily sales operations, including transactions, inventory checks, and reporting.
- Built strong client relationships, leading to enhanced customer loyalty and retention.

Skills

- Sales Strategy & Execution
- Customer Relationship Management (CRM)
- Marketing Campaign Support
- Negotiation & Persuasion
- Time Management & Organization
- Team Collaboration & Leadership

Languages

- Arabic — Native
- English — Good