

HOSSAMELDIN AHMED
ABDELHAMID
KENAWI

TRANSPORTATIONS & LOGISTICS MANAGER

DAMMAM, 32242

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+ ABOUT ME

Dynamic Transportation & Logistics Manager with 25 Years at Diesel Machinery Co. Ltd. | BA Graduate | Proven Leadership & Problem-Solving Skills | Expert in Fleet Operations, Logistics Planning & Route Optimization | Eager to Drive Efficiency & Innovation in Your Team.

+ EDUCATION

- ZAGAZIG UNIVERSITY
EGYPT
2000
BACHELOR OF ARTS

Completed a double major in 4 years

+ SKILLS

Leadership

Problem-Solving

Decision-Making

Fleet Operations

Logistics Planning

Route Optimization

+ WORK EXPERIENCE

- DIESEL MACHINERY COMPANY LTD
DAMMAM
TRANSPORTATIONS & LOGISTICS MANAGER

JUL 2024

Develop and implement efficient logistics strategies, optimizing transportation routes and reducing costs.

Manage and coordinate the entire supply chain, ensuring timely delivery of goods to customers.

Oversee fleet maintenance programs to ensure operational readiness and compliance with regulations.

Negotiate contracts with suppliers, carriers, and third-party logistics providers to secure favorable terms.

Utilize advanced logistics software to track shipments, analyze performance, and forecast demand.

Collaborate with cross-functional teams to integrate logistics with business systems and processes.

Continuously assess and improve logistics processes to enhance productivity and customer satisfaction.

Prepare and manage the logistics budget, monitoring expenses and implementing cost-saving measures.

Ensure compliance with all transportation laws, regulations, and company policies.

PROBUILD GLOBAL CONTRACTING CO.
DAMMAM
CHIEF OPERATING OFFICER

MAR 2023 - JUN 2024

Oversaw daily operations across departments to ensure efficiency and adherence to company policies.

Developed and implemented strategic operational plans to drive growth and improve profitability.

Managed budgeting and resource allocation to optimize financial performance and operational excellence.

Collaborated with executive team to define company goals and align operations with strategic objectives.

Led process improvement initiatives to increase productivity, reduce costs, and enhance quality.

+ LANGUAGES

ARABIC

ENGLISH

FRENCH

+ PERSONAL DETAILS

Date of birth
30/08/1979

Nationality
EGYPTIAN

Visa status
VALID IQAMA

Marital status
MARRIED

+ DRIVING LICENSE

Driving license category
SAUDI DRIVING LICENSE

- Established performance metrics and monitored key performance indicators (KPIs) to achieve business targets.
- Negotiated with suppliers and vendors to secure favorable terms and maintain supply chain integrity.
- Directed the adoption of new technologies and systems to improve operational workflows and customer service.
- Fostered a culture of continuous improvement, innovation, and employee engagement within the organization.
- Ensured compliance with legal, regulatory, and ethical standards in all operational activities.

- BIN HASSOUN INTERNATIONAL TRADING CO. MAR 2020 - MAR 2023
DAMMAM
OPERATION MANAGER

- Oversaw daily operations, ensuring efficiency and adherence to company policies and procedures.
- Managed a team of professionals, providing leadership, training, and performance evaluations.
- Developed and implemented strategic operational plans to drive business growth and profitability.
- Monitored and analyzed key performance indicators to identify areas for improvement and optimization.
- Collaborated with cross-functional teams to streamline processes and enhance overall service delivery.
- Maintained inventory control, overseeing supply chain logistics and procurement to minimize costs.
- Ensured compliance with health and safety regulations, promoting a safe and secure work environment.
- Handled customer inquiries and resolved issues to maintain high levels of satisfaction and loyalty.
- Managed budgeting and forecasting, controlling expenses to align with financial objectives.
- Utilized technology and information systems to improve operational efficiency and decision-making.

- BIN HASSOUN INTERNATIONAL TRADING CO. MAR 2015 - MAR 2020
DAMMAM
LOGISTICS MANAGER

- BIN HASSOUN INTERNATIONAL TRADING CO. MAR 2010 - MAR 2015
DAMMAM
TRANSPORTATION MANAGER

- Oversee daily transportation operations, including routing, scheduling, and dispatching vehicles.
- Ensure compliance with federal, state, and local transportation regulations and company policies.

- Manage and develop transportation staff, including hiring, training, and performance evaluation.
- Collaborate with other departments to integrate logistics with business systems and processes.
- Analyze transportation costs, benefits, and performance; report findings to senior management.
- Implement and monitor safety programs to maintain a safe transportation environment.
- Negotiate contracts with suppliers, vendors, and third-party transportation providers.
- Optimize transportation routes to maximize efficiency and reduce costs.
- Utilize transportation management software for route planning and freight optimization.

- **BIN HASSOUN INTERNATIONAL TRADING CO.** MAR 2009 - MAR 2010

DAMMAM

TERMINAL MANAGER

- Oversee daily terminal operations to ensure efficiency and safety compliance.
- Manage and coordinate logistics, scheduling, and resource allocation for optimal terminal performance.
- Implement and enforce company policies and standard operating procedures within the terminal.
- Lead, train, and evaluate terminal staff to promote a high-performing team environment.
- Monitor and manage terminal budget, including cost control and financial reporting.
- Collaborate with maintenance teams to ensure all equipment is operational and well-maintained.
- Conduct regular safety audits and risk assessments to maintain a safe working environment.
- Facilitate effective communication between terminal staff and upper management.
- Analyze operational data to identify trends and opportunities for process improvements.
- Handle customer inquiries and resolve issues to maintain high levels of service quality.

- **BIN HASSOUN INTERNATIONAL TRADING CO.** MAR 2008 - MAR 2009

DAMMAM

MAINTENANCE MANAGER

- Oversaw daily maintenance operations and managed a team of skilled technicians and maintenance workers.
- Developed and implemented preventive maintenance programs to minimize downtime and extend equipment life.
- Managed budgets and controlled maintenance costs while ensuring high-quality standards were met.

- Conducted regular inspections and audits to ensure compliance with safety regulations and company policies.
- Coordinated with other departments to schedule maintenance activities and minimize operational disruptions.
- Maintained inventory of spare parts and supplies, ensuring availability for emergency repairs and routine maintenance.
- Analyzed machine failures to identify root causes and implemented corrective actions to prevent recurrence.
- Led continuous improvement initiatives to enhance maintenance procedures and increase efficiency.
- Trained and developed maintenance staff, promoting a culture of safety and continuous learning.
- Prepared and presented reports on maintenance activities, performance metrics, and future maintenance planning.

- **BIN HASSOUN INTERNATIONAL TRADING CO.** MAR 2005 - MAR 2008

DAMMAM

CUSTOMS CLEARANCE OPERATION MANAGER

- Oversee and manage the entire customs clearance process for efficient import/export operations.
- Ensure compliance with all government regulations and international trade laws.
- Coordinate with customs agents, freight forwarders, and shipping companies for timely cargo release.
- Develop and implement standard operating procedures for customs clearance activities.
- Maintain up-to-date knowledge of tariff codes, duty rates, and customs documentation requirements.
- Resolve any customs-related issues or delays promptly to minimize impact on supply chain.
- Train and supervise customs clearance team to ensure high performance and accuracy.
- Analyze customs clearance processes for continuous improvement and cost-saving opportunities.
- Liaise with other departments to integrate customs operations with overall logistics strategy.
- Prepare and manage the customs clearance budget, including cost control and reporting.

- **BIN HASSOUN INTERNATIONAL TRADING CO.** MAY 2003 - MAR 2005

DAMMAM

TARIFF & CUSTOMS TRANSLATOR

- Translate complex tariff and customs documentation accurately and efficiently.
- Ensure compliance with international trade regulations through precise translation.

- Collaborate with import/export teams to facilitate smooth customs clearance.
- Maintain up-to-date knowledge of tariff schedules and customs regulations.
- Utilize specialized software for translation and data management.
- Provide linguistic support during audits and compliance reviews.
- Assist in the preparation of legal documents for international shipments.
- Offer translation services for trade agreements and contracts.
- Conduct research to resolve linguistic discrepancies in customs documentation.
- Deliver training to staff on technical terminology and translation best practices.

● EGYPTIAN MINISTRY OF EDUCATION SEP 2000 - JUN 2002
EGYPT
ENGLISH TEACHER

- Develop and implement engaging lesson plans for different levels of English learners.
- Conduct classroom instruction using a variety of teaching methods to facilitate language learning.
- Assess student progress with regular tests, quizzes, and individual assessments.
- Provide constructive feedback on students' oral and written work.
- Adapt teaching materials to meet students' needs and interests.
- Maintain a positive and inclusive classroom environment conducive to learning.
- Utilize technology and multimedia tools to enhance language learning experiences.
- Participate in professional development opportunities to stay current with educational trends.
- Collaborate with colleagues to share best practices and resources.
- Manage classroom administration including attendance records and student behavior.