

Ahmed Saad Talaat

(Sales)

- Date of Birth: [11/01/1997]
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Career Objective

"Motivated sales professional seeking a challenging position in a reputable company where I can utilize my strong communication, negotiation, and customer relationship skills to achieve sales targets and contribute to business growth."

Work Experience

Sales – [Muslim Perfumes and Accessories Company]

(9/2017 – 12/2019)

- Achieved monthly and quarterly sales targets.
- Handled customer inquiries and complaints to ensure customer satisfaction.
- Continuous development at work.

Sales Executive – [Gold Water Perfume Company]

(2/2020– 8/2022)

- Achieved monthly and quarterly sales targets.
- Built and maintained strong relationships with new and existing clients.
- Delivered persuasive product presentations and proposals.
- Handled customer inquiries and complaints to ensure customer satisfaction.

Call Center Agent- [Hegazi company]

(10/2022– 10/2024)

- Handled inbound and outbound calls to assist customers with inquiries and complaints.
- Provided accurate information about products and services.
- Met daily/weekly performance targets including call handling time and resolution rate.

Sales Representative – [Supair Perfume Company]

(10/2024 – present)

- Promoted products and services to increase sales volume.
- Executed marketing and sales strategies to expand market share.
- Monitored competitors and provided market analysis reports.

Education

- Technical Industrial Diploma
- Year of graduation 2017

Skills

- Excellent selling and persuasion skills.
- Strong negotiation and deal-closing abilities.
- Time management and organizational skills.
- Ability to work under pressure and meet deadlines.
- Team support.
- Proficiency in MS Office, Excel.

Languages

- Arabic: Native
- English: Good

Training & Courses

- Sales & Marketing Techniques
- Customer Service & Objection Handling
- MS office programs