

OHUD ALTARFAWI

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OBJECTIVE

I seek to develop the work environment in which I am in, gain experience, reach my goal and the position I aspire to reach, and highlight the effective role in a competitive work environment to provide the best.

EDUCATION

- Diploma in English Education
 - Master's in Business Management and Project Management
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EXPERIENCE

Real Estate Sales and Mortgage Specialist
Mahd Real Estate Company

- Assisting clients with property sales and mortgage solutions.
- Negotiating deals and identifying investment opportunities.

Real Estate Relations and Partnerships Specialist
911 Real Estate Company

- Managing partnerships and strengthening industry relations.
- Facilitating joint ventures and networking initiatives.

Sales Consultant
Bayut Company

- Advising clients on real estate investments and property sales.
- Executing sales strategies and managing customer relations.

Sales Manager

Al-Ebda'a Global Development, Investment, and Real Estate Marketing

- Leading sales strategies, managing teams, and driving revenue growth.
 - Building client relationships and overseeing market analysis.
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(2025 – Present)

COURSES

- Project Management Professional (PMP)
 - Training of Trainers (TOT)
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SKILLS

- Business Owner
 - Microsoft Office Proficiency
 - Time management and punctuality
 - Effective communication with others
 - Adaptation in the work environment
 - Teamwork
 - Decision-making and problem-solving
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LANGUAGES

- English ★ ★ ★ ★ ★
- French ★ ★ ★ ★ ★
- Spanish ★ ★ ★ ★ ★
- Italian ★ ★ ★ ★ ★