

SALEH BAHA

SALES SPECIALIST



CONTACTS

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24416 Makkah, Makkah, 24416,
Saudi Arabia



EDUCATION

**Diploma in Network
Systems Management,
Technical College for
Technical and Vocational
Training, Makkah**
2020

**High School Certificate,
King Fahd Secondary
School, Makkah**
2017

SKILLS

Ability to work in a team

Ability to interact with all
segments of society

Commitment to official working
hours

Punctuality

Ability to perform under work
pressure with diligence and
activity

Good appearance with an
optimistic and ambitious vision

LANGUAGES

ABOUT ME

Sales Specialist, passionate about achieving results and building long-term relationships with clients. Skilled in quickly solving problems, effectively closing deals, and building strategic partnerships that contribute to sustainable business growth.

WORK EXPERIENCE

Sales Specialist, Al Arabia for Oud, Makkah

Sep 2023 - Present

- As a Sales Specialist at Al Arabia for Oud, provides consultations to customers on selecting perfumes, displays products attractively, achieves sales targets, and contributes to enhancing customer experience and building long-term relationships.

Operations Manager, Matcha Dose Cafe

Jan 2023 - Feb 2024

- Manages daily operations, supervises the team and product quality, monitors inventory and sales, works on menu development and brand development, market research, identity and logo creation, business plan preparation, legal registration, product development, marketing, and advertising.

Operations Manager, Solarium Cafe, Makkah, Makkah

Oct 2022 - May 2023

- Manages daily operations, supervises the team and product quality, monitors inventory and sales, works on menu development and brand development, market research, identity (name) and logo creation, business plan preparation, legal registration, product development, marketing, and advertising.

Coffee Supervisor, Coffee Inc, Makkah, Makkah

Jul 2022 - Oct 2022

- Supervises the team, ensures service and product quality, monitors daily operations, and resolves issues to ensure smooth workflow.

Head Barista, Black and Yellow Cafe, Makkah, Makkah

Apr 2021 - Jun 2022

- Supervises beverage preparation, trains the team, ensures coffee quality, and resolves issues to ensure an excellent customer experience.

Barista, Cafe Ena Aziz, Makkah, Makkah

Oct 2020 - Dec 2020

- The barista at the cafe prepares and serves coffee and other beverages, provides service to customers, and ensures the quality of the beverages served.

Arabic

English

PERSONAL
DETAILS

Date of birth
05 Mar 2000

Nationality
Saudi

Field Supervisor, Ministry of Hajj, Makkah
Jan 2019 - Dec 2019

- During the Hajj season, monitors operations in facilities, coordinates with different teams, and supervises service delivery to pilgrims to ensure their comfort and safety.

General Guide, SAPTCO, Makkah
Jan 2018 - Dec 2018

- Guides passengers, provides information about trips and schedules, and assists in organizing travel to ensure a comfortable and safe experience.

Organizer, Formula 1, Jeddah
Mar 2023 - Mar 2023

- Supervises event organization, coordinates teams, ensures law enforcement, and facilitates the smooth and safe conduct of races.

COURSES

Barista Course
Dec 2021 - Dec 2021

Sales Specialist Course
Sep 2023 - Sep 2023

Point of Sale Procedures Course, Doroob
Aug 2025 - Aug 2025

Sales Completion Course, Doroob
Aug 2024 - Aug 2024

Successful Sales Skills Course, Doroob
Aug 2024 - Aug 2024

Advanced Sales Skills Course, Doroob
Aug 2024 - Aug 2024