



# ABDUL BASHEER PK

Dammam

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## CAREER OBJECTIVE

Experienced Sales Professional with 12 years of successful track record in Gulf region sales, specializing in perfumes, electronics, readymade, footwear, household goods, and cosmetics. Accomplished Shopping Centre Manager with four years of managerial expertise. Proficient in multiple languages, including Malayalam, Arabic, Hindi, English, Tamil, Kannada, and Urdu. & 3 years experience in gold jewellery sales manager position

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## QUALIFICATION

- GHSS CHAVASSERI
  - Year: 2001 - 2002
  - Qualification: SSLC
- GHSS CHAVASSERY
  - Year: 2002 – 2004
  - Qualification: Higher Secondary education

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## JOB TITLE

- Sales Manager
  - Branch Manager
- gold jewellery sales manager position

- Sales Executive
  - Data Entry operator
- store keeper with data entry

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## EXPERIENCE

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### ALQUAA TRADING LLC

Sales Manager  
gold jewellery sales manager position  
2017 – 2019

- Led a dynamic sales team, achieving and surpassing sales targets consistently.
  - Managed diverse product categories including perfumes, electronics, readymades, footwear, household goods, and cosmetics.
  - Developed and executed effective sales strategies to penetrate markets and expand the customer base.
  - Built strong client relationships, enhancing customer satisfaction and loyalty.
  - Utilized data analysis tools and CRM systems to drive informed decision-making.
  - Recruited, trained, and mentored sales personnel, enhancing team performance.
- store keeper with data entry

### F MART

Shopping Centre Manager

2019-2023

- lead and inspire a team of property management and administrative staff, fostering a positive and productive work environment.
- Proficiency in budgeting, financial forecasting, and expense control to ensure the shopping center operates within budget and generates revenue.
- Strong negotiation and interpersonal skills to attract and retain tenants, manage lease agreements, and address tenant concerns.

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## TECHNICAL SKILLS

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- - Customer Service
- - Shop Management
- - Sales Strategy
- - Team Leadership
- - Multilingual Communication
- - Customer Relationship Management

- - Data Analysis

- - Fast Data Entry

Saudi Arabia gold jewellery manager

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## LICENSES

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- - Oman Driving License (GCC Valid)

- - Indian Driving License

- - Saudi Driving licence

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## HOBBIES AND INTEREST

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- -Providing Excellent Customer Care

- -Social works

- -Playing Cricket

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## PERSONAL DETAILS

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- Date of Birth : 14-APR-1985

- Gender : MALE

- Nationality. : INDIAN

- Languages. : ARABIC, HINDI, URDU , ENGLISH, TAMIL, KANNADA, MALAYALAM

- Iqama no. : **2556027791** (Transferable Iqama)