

Kamal Mohamed Ahmed Hashish

Assistant Branch Manager

Address Al Gharbiyah, Egypt 31737

Phone +20 128 838 8260, +20 155 433 1817

E-mail kamalhashish82@gmail.com

Ambitious professional with diverse experience in sales, branch management, and customer service. Dedicated to achieving goals through task organization and effective team supervision. Seeking to contribute to the growth of organizations through commitment to quality, innovation, and performance development. Believing that continuous learning and hard work are the key to achieving long-term career success

Education

2013

Bachelor's Law

Tanta University

Work History

2018-05

Current

Assistant Branch Manager

Town Team Group for Ready-made Garments

Is responsible for

- Supervising overall branch operations and ensuring compliance with company standards.
- Leading sales teams and motivating them to achieve monthly and yearly targets.
- Monitoring key performance indicators and analyzing sales reports to identify strengths and weaknesses.
- Managing inventory and organizing regular stocktaking to control shortages or surpluses.
- Coordinating with top management to implement marketing strategies and expansion plans.
- Training new employees and providing continuous coaching to enhance their efficiency.
- Handling key customers' issues and ensuring their satisfaction and loyalty.
- Monitoring staff discipline and applying internal company regulations.
- Proposing solutions to improve the work environment and increase team productivity.

2015-11

2018-05

Sales Representative

Town Team Group for Ready-made Garments

Was responsible for

- Achieving sales targets by attracting new customers and expanding the client base.
- Presenting product details and features to meet customer needs.
- Monitoring the market and competitors' activities to prepare regular reports.
- Participating in organizing promotional campaigns and in-store marketing events.
- Applying persuasion and negotiation skills to successfully close deals.
- Enhancing customer satisfaction through quality service.
- Preparing sales reports and suggesting improvements to management.
- Cooperating with the team to achieve the best collective results.

2015-01

2015-10

Trainee

Al-Fadel Law Office – Specialized in First Gulf Bank Cases

Was responsible for

- Assisting in drafting and reviewing contracts and agreements according to applicable laws.
- Attending court sessions to gain practical experience in various cases.
- Conducting legal research and preparing summaries of laws and rulings to support lawyers.
- Organizing files and archiving documents in an accessible system.
- Following up with clients and updating them on their case progress.
- Contributing to preparing legal memorandums for submission to the courts.

2011 - 2014

Security

Masco Company for Medical Supplies
Was responsible for

- Securing company entrances and exits and verifying the identity of visitors and employees.
- Monitoring surveillance cameras and accurately recording daily incidents.
- Enforcing safety procedures and preventing theft or vandalism attempts.
- Cooperating with the security team to handle emergencies promptly.
- Writing daily reports and reviewing them with management.
- Assisting in organizing staff and visitor movement to ensure smooth workflow.

2009 - 2011

Waiter

Gad Restaurant
Was responsible for

- Greeting customers with a smile and providing professional service to enhance their experience.
- Taking orders accurately and delivering them to the kitchen correctly.
- Serving food and beverages to customers promptly and professionally.
- Maintaining table cleanliness and preparing the dining area according to quality standards.
- Handling customer complaints professionally and resolving issues immediately.
- Supporting the team in reservations and coordinating between customers and the kitchen.
- Assisting with billing and accurate payment collection.

Certificates & Training Courses



- Retail Science Made Simple – Al Madina Group (Head Office) – December 2024
- International Computer Driving License (ICDL) – European Computer Driving License Foundation (Egypt) – December 2012

Professional Skills

- Sales
- Customer Service
- Marketing
- Branch Management
- Inventory Control
- Training
- Problem Solving
- Analysis
- Negotiation
- Time Management

Personal Skills

- Leadership
- Discipline
- Organization
- Accuracy
- Teamwork
- Flexibility
- Communication
- Patience
- Collaboration
- Commitment

Languages

- Arabic: Native Language
- English: Good