

Abdelmohsen Zaki Rashedy abdel motalb

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PROFILE

responsible for promoting the company's products and services, increasing sales volume through direct communication with existing and potential customers, and building strong professional relationships that contribute to achieving the company's goals and enhancing its market position.

EXPERIENCES

- Retail Representative at Protcter & Gamble (Ariel) -2014-2017

Present products or services in a convincing manner.

Negotiate with customers and close deals.

Follow up with customers after sales to ensure customer satisfaction.

Achieve monthly or annual sales goals.

- Senior Client Representative -2018-2020

Ability to persuade and build good relationships

To reach the best agreement with the client

Knowledge of products and services: to understand market needs

- Senior Customer Service Representative and Self-Service Representative at Al-Wefaq Trading and Industry Company in Dammam and Khamis Mushait 2020-2025

Ability to persuade and build good relationships

To reach the best agreement with the client

Knowledge of products and services: to understand market needs

- Discount Representative at Warda Sweets Company, Dammam 2025-present

Promote special offers and discounts to existing and new customers.

Communicate directly with customers to explain the details and benefits of the discounts.

Increase sales during promotional periods by targeting the largest possible segment.

EDUCATION

Bachelor's degree in Tourism and Hotels, Department of Tourism Guidance, Hurghad 2012

Sales cycle from Proctrer company 2015

Sales course from Al-Wefaq Company 2022

SKILLS

Effective communication - Customer Service

time management - Problem-solving skills

Flexibility and adaptability