

Fouad Mohamed Fouad

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Objective:

(Willing to relocate)

Results-driven sales and business development professional with over 9 years of experience in driving revenue growth, delivering exceptional customer service and managing showroom operations. Proven ability to build strong client relationships and implement effective, performance-focused sales strategies.

Education:

- **Bachelor's degree in Commerce, Al-Azhar University, Egypt.** **Graduation Year: 2014**

Experience:

- **Showroom Manager at Al-Khayal Al-Masi Kitchens, Marble, Wardrobes & Interior Décor.**

(Jan 2022 – Present)

- Full supervision of showroom operations and sales activities.
- Leading the sales team to achieve monthly and annual targets.
- Developing marketing strategies to increase sales and attract new customers.
- Consulting clients on design solutions and overseeing custom orders.

- **Sales Representative for Al-Jasem Modern Kitchens, Wardrobes & Interior Décor.**

(Sep 2019 – Dec 2022)

- Presenting products and offers to customers, highlighting competitive advantages.
- Preparing quotations and following up on order processing and delivery.
- Maintaining strong customer relationships and enhancing brand loyalty.

- **Sales Executive for Al-Waqea Al-Hadeeth Company for Artificial Marble & Quartz.**

(May 2016– Aug 2019)

- Conducting field visits to promote products and expand customer base.
- Achieving sales targets in line with company policies, including volume discounts, new customer offers, and purchase incentives.
- Collaborating with design and production teams to meet client requirements.
- Opening new markets and building long-term relationships with clients.

Key Skills:

- Strong negotiation and persuasion skills.
- Sales team leadership and target setting.
- Solid knowledge of interior design materials, kitchens, and marble.
- Excellent communication and customer service skills.
- Ability to work under pressure and meet targets.
- Proficient in sales and CRM tools.

Skills:

- **Computer:** Very good in using Microsoft office (Word - Excel - power point).
- **Languages:** English (good in reading, writing, listening and speaking).
Arabic: Mother tongue.

Personal Data:

- Date of Birth: 05/01/1992. Marital status: Married
- Saudi Valid Driving License Residence is available for sponsorship