

ABOBAKR OMAR ALMATARI

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Skills

Near-native fluency in languages

Proficiency in computer programs

Critical Thinking

Communication Skills

Research Skills

Analytical & Strategic Thinking

Leadership & Management Skills

Data Analysis

Conflict Resolution

Problem-Solving

Technical & Digital Skills

production of reports

EXPERIENCE

Sales manager

Gaoyang Rui Ben Textile Manufacturing Co., Ltd.- Baoding (Full Time) | Hebei -China | 2023-09/2024-01

- Provided consistent high quality customer service by demonstrating exceptional product knowledge
- Managed the development and maintenance of quality customer relationships, resulting in increased sales and repeat business Hebei -China
- Achieved individual sales targets via the maximization of sales opportunities
- Approached customers in order to establish their requirements and offer recommendations and subsequent products
- Followed all customer care standards, including telephone standards and effectively handled multiple customers

Marketing

Lou Zixi International Company - (Part Time) | Tianjin - China 2024-2024

- provided tips and strategies for creating fresh, engaging content on Instagram
- Using social media to acquire new followers
- Engage with users on social media and respond to their questions and feedback.

Translator/ Cultural Representative

Saudi Ministry of Culture - Beijing Book - (Full Time) | Beijing-China | June 2023- June 2024

- Represented the Saudi Pavilion, introducing Saudi culture to Chinese visitors.
- Acted as a cultural liaison, communicating effectively in both Arabic and Chinese.
- Provided insights into Saudi traditions, heritage, and values to foster cultural exchange. Facilitated conversations between Saudi officials and Chinese participants, ensuring smooth communication.
- Supported the pavilion's activities by explaining the significance of exhibits and materials

Sales / AutoCAD Designer

Bin Madi trading Est - (Full Time) | Jeddah-Saudi Arabia | 2014-07-2015-06

- Meeting and achieving KPIs, exceeding targets and expectations by remaining motivated
- Attending and engaging in team meetings relating to budgets and targets and company updates
- AutoCAD drawing and Designer

SKILLS CERTIFICATE

- ❖ NEBOSH Certificate in Occupational health and Safety 2024
- ❖ Certificate of Logistics Management
- ❖ Certificate of construction Management Safety and Health

EDUCATION

Tianjin foreign studies university | 2021-2024

Maste Degree in International Business

Tianjin Chengjian University 2015 -2019

Bachelor Degree in Civil Engineering

VOLUNTEER WORK

- Teaching English as Volunteer at a local school in Yunnan China- 2017 With (AIESEC - Hand in hand project)
- Volunteer in quality education and special care for children in Tianjin and Beijing 2016 & 2018 Chinese

LANGUAGES

- Arabic
- English
- Chinese