

ABDULAZIZ AL-SAIARI

Upbeat professional well-versed with networking and establishing fruitful relationships with customers. Exudes strong analytical and critical thinking skills. Motivated to leverage skills, achieve growth and embrace new opportunities.

EXPERIENCE

current - 2025/01

Sales specialist *Wodfa Trading Co.* Riyadh

- Understood and promoted relevant programs and promotions to maximise sales opportunities.
- Met assigned targets for profitable sales volume and strategic objectives and KPIs.

2024/05 - 2023/05

sales representative *Abunayyan Trading Co.* Riyadh

- Generated sales by prospecting leads, cold calling and closing deals.
- Created sales and revenue-generating opportunities in new markets to improve profit margins.

2023/05 - 2021/09

Seller and designer *Zahrat Hawa Industry Co.* Riyadh

- Used excellent, smart and innovative upselling techniques to increase customer order value and purchases.
- Used smart negotiation skills to obtain best prices for products and contract deals.

EDUCATION

HR Management

diploma

Pioneers Higher Institute, Riyadh

حتى الآن - 2025/01

Natural sciences

High school

Peninsula School, Riyadh

2021/01 - 2010/01

CONTACT

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2004/01/19 

SKILLS

- Creative selling techniques
- Proficient in [System]
- Effective time management
- Pricing strategies understanding
- Persuasive [Type] sales techniques

LANGUAGES

First language: : English

B1 : English
Intermediate