

ADEL SAAD ALSHEHRI

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OBJECTIVE

A Management Information Systems graduate from the University of Tabuk with 4 years of hands-on experience in sales across the telecommunications and retail sectors. Adept at identifying customer needs, presenting tailored solutions, and closing sales effectively. Demonstrates strong communication, negotiation, and follow-up skills, with a proven track record of consistently achieving sales targets. Combines technical understanding with commercial acumen to drive customer satisfaction and business growth

EXPERIENCE

MINISTRY OF HEALTH

• Trainee

JUN. 2024 – AUG. 2024

ALZAHIRANI TELECOMMUNICATIONS ESTABLISHMENT

• Sales Specialist

2015 – 2017

TABUK LEGEND FOUNDATION

• Sales Specialist

2017 – 2019

EDUCATION

UNIVERSITY OF TABUK

• Bachelor's degree – Management Information Systems

AUG. 2021 – DEC. 2024

SKILLS

- Systems Analysis
- Database Management
- Programming & Development
- Data Analysis
- Business Communication
- Effective Communications
- Negotiation & Persuasion
- Customer Relationship Management
- Customer Follow Up
- Teamwork

LANGUAGES

Arabic – Native Speaker

English – Advanced